# YÜKSEL MAKİNA Sanayi ve ticaret a.ş.

2023

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## **Our History and Milestones**

- 1984 Founded by Mustafa Yüksel.
- **1986** Serial production of turned parts started.
- **1986** We became a certified supplier of Türk Traktör A.Ş. (the leading tractor manufacturer in Turkey) and DemirDöküm A.Ş. (one of the leading heating groups in Turkey).
- **1988** We became a certified supplier of Arçelik A.Ş. (the leading white goods company in Turkey).
- **1991** We moved to a new building of  $1000 \text{ m}^2$ .
- **1992** The production capacity for DemirDöküm A.Ş. reached to 30,000 parts / day with JIT system.
- **1992** First CNC lathe was added to our machine park.
- **1992** We became one of the biggest suppliers of Türk Traktör and DemirDöküm based on annual production value.
- **2000** We built a new factory of 3000 m<sup>2</sup> indoor and 20,000 m<sup>2</sup> outdoor area in Eskişehir Organized Industrial Zone.
- 2002 We became a certified supplier of Robert BOSCH A.Ş. located in Manisa / Turkey.
- 2003 ISO 9001:2000 quality certificate was given to our company.
- **2004** We became a certified supplier of Ford Otomotiv A.Ş. in Turkey.



## **Our History and Milestones**

- 2005 TS 16949:2002 quality system certificate was given to our company.
- **2005** Exportation of turned parts to France, England for BOSCH Thermotechnik and Brazil for New Holland started.
- 2006 ISO 14001:2004 environmental system certificate was given to our company.
- 2006 We received Q1 Quality Award by Ford Global Motor Company for Automotive Industry.
- **2006** We became a certified supplier of Delphi Diesel Systems located in İzmir / turkey.
- **2006** Global supplier cooperation agreement with BBT Group was made.
- **2009** We became a certified supplier of Karsan A.Ş. (Peugeot Commercial Vehicles).
- **2013** We started working with NSK for brass parts that are used in sanitary taps and bathroom accessories.
- 2013 Contracts with Viessmann Group and Vaillant Group were made.
- 2014 We became a certified supplier of Bosch GmbH Wernau, Deventer, Worchester, Tranås, Aveiro and Engels.



## **Our History and Milestones**

- **2016** We became a certified supplier of BSH (Çerkezköy / China), PRETTL (Turkey) and SMEG (Italy).
- 2017 First 6-spindle CNC lathe was added to our machine park.
- **2018** We became a certified supplier of Stackpole International, Pakkens, Bemas and Bosch China.
- 2018 ISO 9001:2015 quality system certificate was given to our company (re-certification).
- 2018 ISO 14001:2015 environmental system certificate was given to our company (re-certification).
- 2018 IATF 16949:2016 quality system certificate was given to our company (re-certification).
- **2019** We became a certified supplier of Torun Bakır Alaşımları A.Ş.
- **2020** We became a certified supplier of Mercedes Benz Türk A.Ş.
- 2022 With the completion of the additional building construction, the indoor area of our factory has expanded to 8000 m<sup>2</sup>.
- We had **over 850** different parts in our product portfolio at the beginning of 2022.



## Core Business

Our company has been dealing with machining processes for more than 30 years of time.

We produce turned parts by serial production using CNC Lathes with bar feeders.

Our CNC Lathes are capable of bar turning starting from 5 mm up to 42 mm in diameters.







We also can use our lathes as a conventional CNC lathe for bigger parts both in diameter and length as well.

Our Mori-Seiki machines are capable of turning up to 400 mm diameter whereas they can turn up to 300 mm in length.

A 6-spindle INDEX MS40 machine and C-axis machines are also available in the machine park to machine even more complex, critical and high volumed parts requiring extra drilling and milling operations.

2 heads-2 turrets C-axis CNC Lathes make it easier to produce more complex parts for backwork and precise dimensions with Y-axes lathes

Also with single spindle index automatics, milling machines and revolver type automatics we produce flexible parts with high volumes.



• CNC Lathes with bar feeders (48)

(C-Y Axes - 2 turrets 2 heads - 6 Spindle) INDEX C100, Multispindle Index MS40C, Mori Seiki, Miyano, Gildemeister, Hyundai, Hwacheon brand CNC lathes

- Swiss Brown Type Machines with bar feeders (12)
- Universal Turning Lathes (3)
- Universal Milling Lathes (2)
- Revolver Type Lathes (5)
- Universal Drilling Machines (20)
- Automatic Drilling Machines (8)
- Miscelleneous Sawing Machines
- Miscelleneous Sharpening Machines
- Deburring Machines



























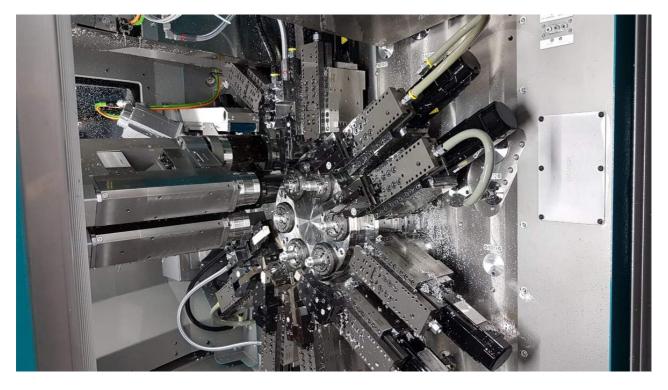








#### 6-Spindle INDEX MS40C





# Organization Profile and Core Tools

We have 70 employees.

In quality control department, we have 3 experienced mechanical technicians.

Our employees have been chosen according to their experience in this field, and they are all specialized in machining and turning processes.

Also we periodically arrange technical trainings, on-the-job trainings, quality systems trainings and environmental & safety trainings for our employees.

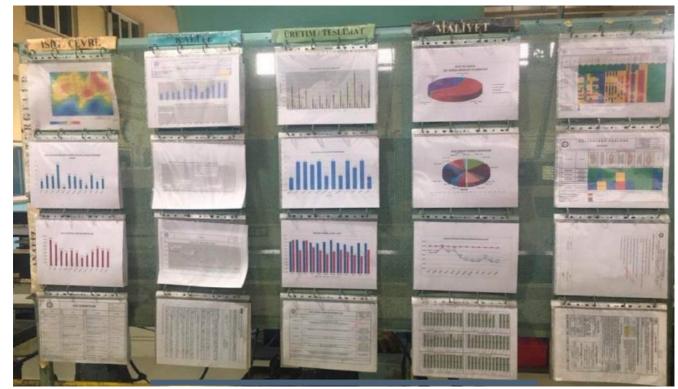
FMEA, SPC , MSA, APQP, GLOBAL 8D, POKA-YOKE,5S and LEAN PRODUCTION techniques have effectively been used in our company according to Q1 and customer specific requirements .



#### YMS Score Card

								YMS S	CORE	CARD							
nent	No	Metrics	Explanation / Unit	Target 2010	APR 09	MAY 09	JUN 09	JUL 09	AUG 09	SEP 09	OCT 09	NOV 09	DEC 09	JAN 10	FEB 10	MAR 10	GRAPH
1	1	OEE	Calculated min. Value / %	81%													•
	2	FTT	Average value / %	99,80%												S	
	3	FORD External PPM (Prom Covisint)	Last 6 month PPM	max. 10											FRIO	•	
	4	Internal PPM	PPM	5000										THIN	Y.		
	5	5 On-time PSW	56	100%									NC	14			
	6	Q1 Score		min. 1000									ON P.				
	7	CPk	Number of points which settled down outside of the control Stribs	max. 3/1SPC								RICE	)				
<b>S</b>	8	Unplanned Machine Downtime	michine downtime / totel work duration 4046-2A110-LA 8308-5A239-AA	max. 0,5		SSEEN					OSN	E					
	9	DTD	E 855256 YCT-91645-CB							8							
	10	Raw Material Utilization		1					N	2411							
	11	Scrap Rate		0,35%				1	NE								
5	12	Training	Hours / Person	annual 15				TABL	4								
	13	Absenteeism	Hours / Person	max. 4			TH	4									
	14	Personal Turnover	5	2,5%		R	0										
ile.	15	Delivery Performance 5 (From Covisint)		100		SEL											
ment	16	Energy Consumption	Energy Consumption Cost / Turnover %	1,5%	P	\$											
)	17	Work Injuries	(# of Work Injuries / Total Work Duration) x200000	0													

#### Lean Production Table



# Quality Control Laboratory

- CMM Mitutoyo Crysta Apex S544 (X: 500 mm, Y: 400 mm, F: 400 mm)
- Profile Projection Machine (Controlled with probe and computer)
- Hardness Measuring Machine (Micro Vickers Mitutoyo Brand)
- Coating Thickness Measuring Device
- Granite Surface Plate
- Surface Roughness Measuring Device
- Miscelleneous Measuring Devices (Micrometers, Calipers, Gauges, etc.)









# Main Skills

Our main skills are the combination of:

- Experienced and welltrained staff
- New and latest technolgies and production machines
- Wide varieties both in dimensions and complex turned parts
- Precise measuring and welltrained quality control department
- Always using the best quality of raw materials
- And always trying to offer best prices with highest quality in the market.





#### **Company Commitments**

- Answering new RFQ's : 3 days
- Sample Part Producing: 1 weeks- 2 weeks
  - New Parts Approval : 100%
  - Average PPAP Presantation : 8 weeks
- Flexibility on Protoyping and Changes : Max. 10 days
  - Approximately 8,5 million parts delivered in 2021.



## Major Customers

	<b>COMPANY NAME</b>	PRODUCTS
General	✓ ROBERT BOSCH A.Ş MANISA PLANT-TURKEY	MISCELLENOUS WATER HEATER PARTS
	✓ U.K WORCESTER BOSCH GROUP ENGLAND	MISCELLENOUS TURNED PARTS
	✓ E.L.M LEBLANC-FRANCE	MISCELLENOUS TURNED PARTS
	✓ BOSCH THERMOTECHNIK GmbH-WERNAU	MISCELLENOUS TURNED PARTS
	✓ BOSCH THERMOTECHNIK-DEVENTER-	MISCELLENOUS TURNED PARTS
	NETHERLAND	MISCELLENOUS TURNED PARTS
	✓ BOSCH THERMOTECHNIK-AVEIRO-PORTUGAL	MISCELLENOUS TURNED PARTS
	✓ BOSCH THERMOTECHNIK- TRANAS-SWEDEN	MISCELLENOUS TURNED PARTS
	✓ BOSCH THERMOTECHNIK- ENGELS- RUSIA	MISCELLENOUS TURNED PARTS
	✓ NSK	MISCELLENOUS TURNED PARTS
	✓ BSH-ÇERKEZKÖY/CHINA	MISCELLENOUS TURNED PARTS
	✓ PRETTL	MISCELLENOUS TURNED PARTS
	✓ SMEG	MISCELLENOUS TURNED PARTS
	✓ TORUN BAKIR ALAŞIMLARI	MISCELLENOUS TURNED PARTS
Automotive	✓ TÜRK TRAKTÖR FAB.A.Ş	Miscelleneous turned tractor parts.
	✓ FORD OTOSAN A.Ş	Miscelleneous turned truck and car parts.
	✓ KARSAN A.Ş	Miscelleneous turned truck and car parts.
	✓ ÜNVER GRUP A.Ş.	Miscelleneous turned truck and car parts.
	✓ STACKPOLE	Pump rotor part
	✓ MERCEDES BENZ TÜRK A.Ş.	Miscelleneous turned bus parts.
	✓ CNH ITALIA	Miscelleneous tractor parts.





Stackpole International - Pump Rotor Part





Türk Traktör



Ford Otosan















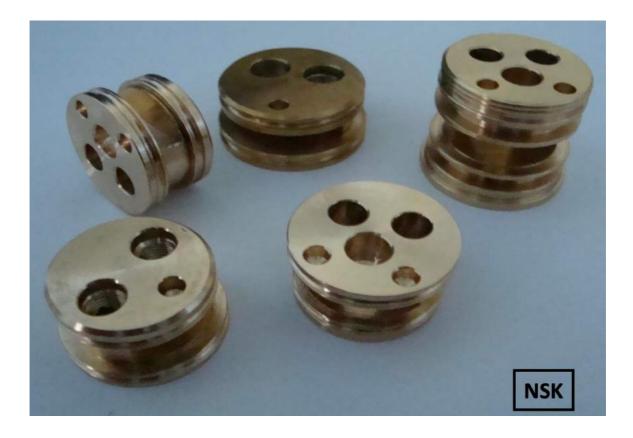
















## **MP&L** Applications

We use an ERP program which is specially designed for automotive sector for production, planning and managing logistics programs.

We receive customer orders through internet automatically without hand input.

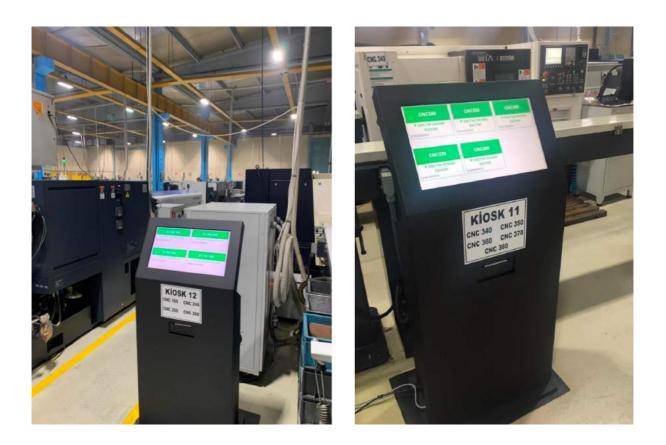




## **Production Applications**

We have set up infrastructure of the IPM system in 2019. Since 2020, we have been using the system effectively. It is integrated with our ERP system.

With this system, automatic and instant data collection from production such as OEE accounts, production and scrap quantity tracking, productivity calculation and tracking can be done automatically.





## **Production Applications**

CNC300	CNC310							
► ÜRETİM DEVAM EDİYOR	► ÜRETİM DEVAM EDİYOR 22562000002							
CNC320 • ÜRETİM DEVAM EDİYOR 22563000012	CNC330 • ÜRETIM DEVAM EDIYOR 22591000002							
DURUŞ BAŞLAMA	1 işemri ekle 🗾 üretim biti							
	KALITE SONUÇ 🔂 ÜRETİM DEĞIŞİM							
	IŞEMRİ ÇIKAR							
PERSONEL DOKUMAN	D GERI							
	2259100000 NAN GERCEKLESEN HURDAFIRE KALANADET							
(100%) 1 239182602 V791 5680								





## **Raw Material Suppliers**

Our company always uses the finest quality steel and brass bars available in the market for production.

We use materials with inspection certificates according to EN 10277-1:2008 class 3 for surface quality.

Our main raw material suppliers ;

- STEELTEC ÇELİK A.Ş. KOCAELİ (SCHMOLZ+BICKENBACH GROUP)
- BİMEKS ÇELİK İSTANBUL (TÜRKİYE ITALIAN RODACCIAI COMPANY'S PARTNER)
- SARBAK METAL A.Ş İSTANBUL
- MES METAL A.Ş. İSTANBUL





IATF 16949:2016





ISO 9001:2015





ISO14001:2015





LEB / Tedarikçi Değerlendirmesi: Kalite Performansı Başarı Belgesi

Yüksel Makine San. ve Tic. A.Ş. 2010 yılı tedarikçi değerlendirmesi sonucu, kalite performansı ile tüm yerli tedarikçilerimiz içerisinde **ilk 3** sıraya girmiştir. Bu sonucun alınmasındaki ilgi ve gayretlerinizden dolayı, size ve şahsınızda tüm ilgililere teşekkür eder, gösterilen başarının sürekli olmasını dileriz.

PUR Banu Gü<u>sar</u> PUQ Günay Gülseven **LOG** Kamila Chmelikova

#### Bosch Termoteknik Sanayi ve Ticaret A.Ş.



#### **BOSCH Best Supplier Quality Award**



LEB / Tedarikçi Değerlendirmesi: Genel Performans (Kalite, Lojistik ve Fiyat Performansı) Başarı Belgesi

> Yüksel Makine San. ve Tic. A.Ş. 2009 yılı tedarikçi değerlendirmesi sonucu tüm yerli tedarikçilerimiz içerisinde ilk sırada bulunmaktadır.

> Bu sonucun alınmasındaki ilgi ve gayretlerinizden dolayı, size ve şahsınızda tüm ilgililere teşekkür eder, gösterilen başarının sürekli olmasını dileriz.

**PUR** Asuman Büyükyıldırım PUQ Günay Gülseven LOG Kamila Chmelikova

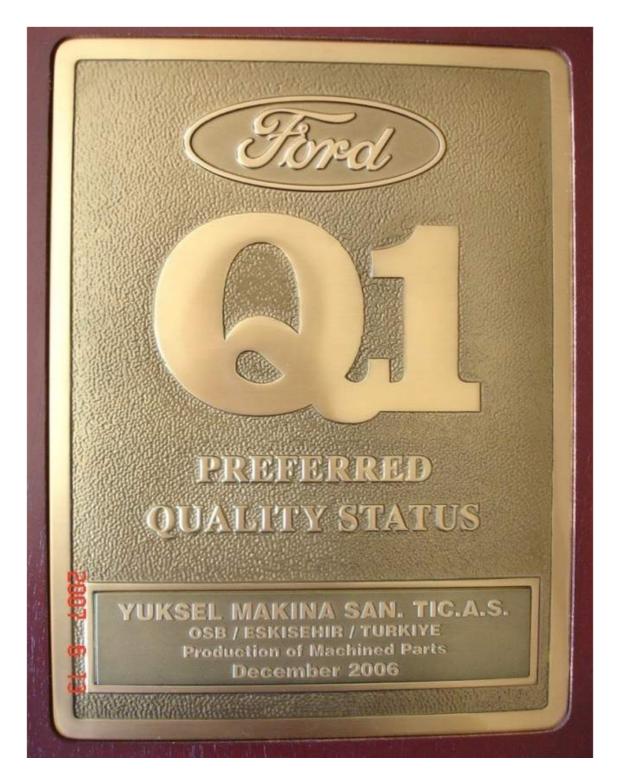
#### BOSCH Termoteknik Sanayi ve Ticaret A.Ş.





#### **BOSCH Best Supplier Award**





FORD Q1 Award

































#### Contact

Yüksel Makina Sanayi ve Ticaret A.Ş.

Savaş Özaydemir Teknoloji Bulvarı No:5 26110 Eskişehir / Turkey Tel: +90 222 236 15 21 Fax: +90 222 236 15 30 www.yukselmakina.com.tr

#### HALİM YÜKSEL

General Manager hyuksel@yukselmakina.com.tr +90-222-236 15 21 / ext.14

#### MURAT BALKAN

Plant Manager mbalkan@yukselmakina.com.tr +90-222-236 15 21 / ext.15

#### MERVE ATİK

Administrative & Financial Manager muhasebe@yukselmakina.com.tr +90-222-236 15 21 / ext.11

#### ERCAN FİŞEKÇİ

Production Manager uretim@yukselmakina.com.tr +90-222-236 15 21 / ext.17

#### **BUSE GEZMEZ**

Quality Manager bgezmez@yukselmakina.com.tr +90-222-236 15 21 / ext.16

#### SINAN MERT

MP&L Manager planlama@yukselmakina.com.tr +90-222-236 15 21 / ext.23

#### BAHADIR ERDOĞAN

Production Development Engineer uretim1@yukselmakina.com.tr +90-222-236 15 21 / ext.12

#### AYŞE GÖZDE YİRİK

Quality System Engineer gyirik@yukselmakina.com.tr +90-222-236 15 21 / ext.28



Thank you for your kind interest! For more information, Please feel free to contact us!



#### YÜKSEL MAKİNA Sanayi ve Ticaret A.Ş

#### PRECISE TURNING & HIGH QUALITY SINCE 1984